

MAY 2020

Business *Plus*

SURVEY



Law Firms Who's Who

DETAILED LISTING OF IRELAND'S
TOP COMMERCIAL LAW FIRMS AND
THE VIEWS OF MANAGING PARTNERS

RICHARD MARTIN

Managing Partner
Ronan Daly Jermyn

ACTIVITY Over the past year we have made some outstanding hires and grown our team to more than 260 people across our Cork, Dublin and Galway offices. We are particularly pleased with key hires to our regulatory and construction teams during the year.

RDJ has also made significant investments in smart technology and business management solutions that have allowed us to automate and standardise once manual processes with built-in workflows, as well as provide enhanced budgeting and dynamic reporting tools. This provides us with the capability to deliver faster, more efficient and cost-effective legal services.

We are more conscious than ever of our impact on our environment, and as a firm RDJ is committed to minimising the production of waste and reduce our energy, water and paper usage. Both our Dublin and Cork offices are designed to LEED gold standard, recognised as the benchmark of green building standards.

PRACTICE Our cyber response team has seen a significant increase in the number of



Richard Martin (centre) with regulatory partner Brian Hunt (left) and Bryan McCarthy, partner-in-charge of RDJ's Dublin office

clients experiencing successful security incidents over the past 12 months. We have expanded our team and now offer security incident response on a 24/7 basis, which is supported by our claims handling and management and reputation management services.

We were delighted to welcome regulatory specialist Brian Hunt as partner to the firm in 2019. His arrival will enable us to better support our existing client base who require specialist expertise in that area.

USP Our clients see us as a key part of the

decision-making process in their own business. This is due to the effort we make to understand in considerable detail not only our clients' business but also the sectors in which they operate. Half of our partner appointments over the last 10 years have been lawyers who have come from industry or who have been seconded to industry. This gives them a unique perspective of what client service really means. It is very important for us that our lawyers understand what it means to be a consumer of legal services every bit as much as a provider of legal services.



MORE THAN LAW MEANS SURPASSING EXPECTATIONS

We go further to navigate your business. We deliver meaningful insights and trusted advice.

At RDJ we believe in partnerships. We believe in working together to deliver excellence. By investing in understanding your business inside and out, we can leverage our deep sectoral expertise for your benefit.

We are not just your legal partners. We are your advisors, your connectors, your problem solvers and, above all, your trusted partners.

**MORE THAN LAW.
ITS ABOUT YOUR BUSINESS.**

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